

Untangling Japanese Knotweed

All Estate Agents need to know about Japanese knotweed

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Untangling Japanese Knotweed

Introduction to knotweed, distribution etc.

Effect on house sales

What to advise your "seller" client

How to identify Japanese knotweed

Survey techniques used by knotweed specialists

Treatment or removal?

Risk(legal, financial and technical)

Q&A

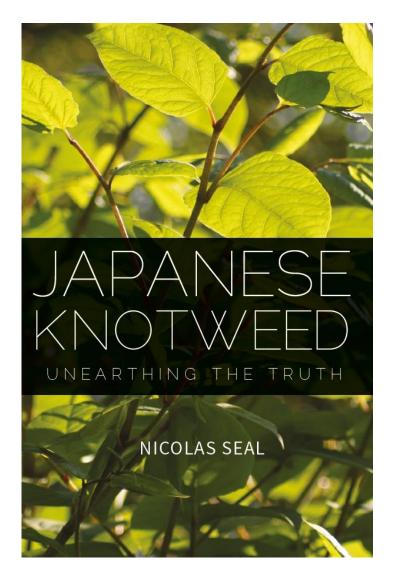




What is Japanese knotweed?

"the UK's most aggressive, destructive and invasive plant"

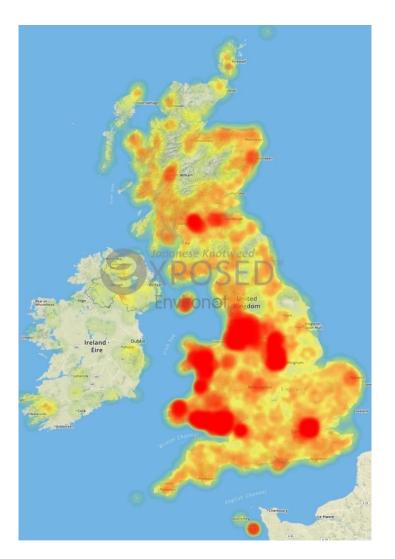




"How a valuable plant in the East became the root of all evil in the West"

Does it deserve this fierce reputation?





Where is Japanese knotweed found?

Exposed – the Japanese Heatmap

www. environetuk.com/exposed-japanese-knotweed-heat-map

- Over 93,000 postcode searches per year
- 50,000 recorded sightings



How does it affect estate agents?

Legal – CPR Guidance

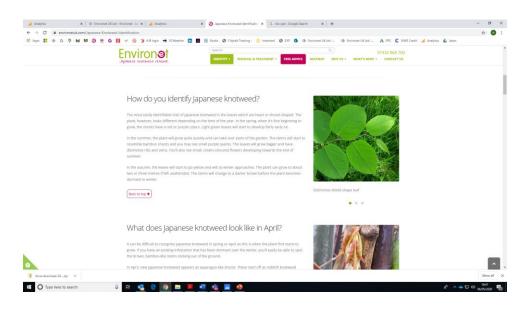
Getting the sale over the line – at all costs?

Managing the process to avoid deals falling through





How to identify knotweed?



https://environetuk.com/Japanese-Knotweed-Identification





How to identify knotweed?

Beware bonsai growth, following herbicide treatment

https://environetuk.com/Japanese-Knotweed-Identification





How to identify knotweed?

Beware hybrids – Giant knotweed

https://environetuk.com/Japanese-Knotweed-Identification





Survey techniques used by experts

Visual

History

and





NEW Dog Detection Surveys



environetuk.com/japanese-knotweed-detection-dogs





The Treatment Options

Herbicide vs Removal

Control vs Eradication





The Treatment Options

Xtract[™] - for construction sites

Resi-Dig-Outs – for gardens



Management of Risk - Legal

Law Society's Property Information Form (TA6)

Is the property affected by Japanese knotweed?

"The seller should state whether the property is affected by Japanese knotweed. If you are unsure that Japanese knotweed exists above or below ground or whether it has previously been managed on the property, please indicate this as 'Not known'. If No is chosen as an answer the seller **must be certain** that no rhizome (root) is present in the ground of the property, or within 3 metres of the property boundary even if there are no visible signs above ground."





Management of Risk - Legal

Knotweed grows from tiny pieces of rhizomes!

TA6 answer "No" or "Not known"





Management of Risk - Legal

Misrepresentation

Breach of contract – new builds



How much does Japanese knotweed devalue your home?



FREE online calculator

Management of Risk - Financial

Diminution in value

Cost of treatment

Delays – sales & construction

environetuk.com/Japanese-knotweed-house-price-calculator



Management of Risk - Technical

Does herbicide "eradicate" knotweed?

"Eradication means no regrowth in two years" (Knotweed contractor)

Or, perhaps for the more informed:

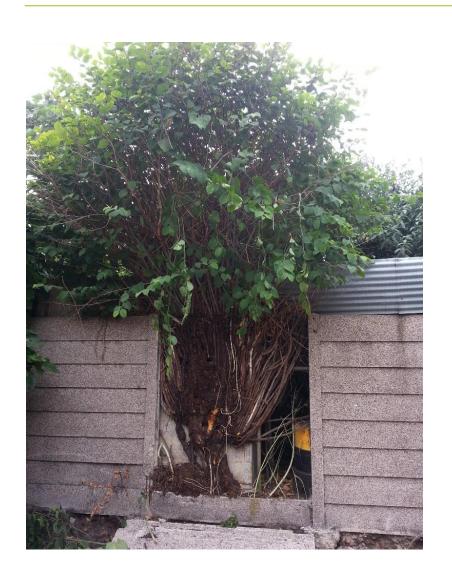
"the complete destruction of something" (English Dictionary)





Management of Risk - Technical





Management of Risk - Technical





Management of Risk - Technical





Management of Risk - Technical



Management of Risk - Technical

Insurance backed guarantees (IBGs)

Insurer rating

Damage cover

Disturbance limitations



Thank you for listening

Questions and Answers

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